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|  |  | MARK RED  **JUNIOR JAVA BACK-END DEVELOPER** |
| PROFILE I am a precise and organized person with good problem-solving skills.  I work well both in a team and autonomously.  I am dedicated to my work and want to produce high-quality results. personal information ADDRESS  12 Marconi Street, Trieste, 34100, Italy  DATE OF BIRTH  July 10, 2000  NATIONALITY  Italian  DRIVING LICENSE  B (with own car)  TELEPHONE  123456  E-MAIL  red@gmail.com  LINKEDIN  www.linkedin.com/in/xxx Languages Italian: native speaker  English: advanced level (C1) |  | WORK EXPERIENCE **IT Sales Representative**  **ABC Ltd, Trieste, Italy, 2020 - 2021 (one year)**   * Responsible for acquiring new clients, conducting sales presentations and negotiations. * I have acquired 15 new B2B clients and increased sales by 20% in one year.  EDUCATIONEPICODE, Rome, Italy, 2022 Back-end developer certificate  **Scientific Lyceum “Galilei”, Trieste, Italy, 2019**  High school diploma IT skills  * MS Office * HTML * CSS * Java * Spring * MySQL |

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